



For Immediate Release

Contact: Susan Slovic, BSNB, 518-363-8628, susan.slovic@bsnb.com

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PRESS RELEASE

**Ballston Spa National Bank Announces New Hires and Promotions as
Part of Strategic Growth Plan**

Significant Growth Results in New Faces on the Team

BALLSTON SPA, N.Y. — [Ballston Spa National Bank \(BSNB\)](#) has experienced significant growth over the past several years, particularly with clients seeking commercial lending and treasury management services. Consistent with the bank's long-term plan and continued demand for these products and services, BSNB President and CEO Chris Dowd recently announced new hires and promotions to further enhance service and support.

Building on their promise of a better banking experience, BSNB recently hired banking veteran **David Omicinski** as Vice President/Commercial Banking Manager. Mr. Omicinski arrives at BSNB after more than 30 years of experience at local banks in the Capital Region. Mr. Omicinski will draw on that experience while developing new business and providing leadership to BSNB's team of commercial banking professionals.

In a related step designed to provide additional oversight and support for client credit requests and overall portfolio management, **Bob Mesick** has been appointed Assistant Vice President/Commercial Credit Manager. A seasoned banker with more than 15 years of experience at regional financial institutions, Mr. Mesick will lead the bank's team of credit analysts.

Treasury management services, directed by Deborah O'Connor, Vice President/Treasury Management Advisor, is also expanding with technologies such as Positive Pay that are geared to helping businesses mitigate the risk of fraud. As demand continues to grow for this and other depository services, **Sean Howley** has been promoted to Treasury Management Associate and will report to Ms. O'Connor. Mr. Howley comes to this new position with more than ten years of banking experience and will be instrumental in helping clients access solutions to better manage their cash.

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Sandra Losee was also promoted recently. In her new position as Assistant Vice President/Senior Business Development Officer, Ms. Losee will rely on more than 20 years of experience in the banking industry to manage a team of business development officers in expanding relationships and identifying business opportunities. Ms. Losee will be working out of the bank's Guilderland branch office.

"We are excited about these new additions to our team," said Chris Dowd, president and CEO of BSNB. "The investment in staffing resources complements the opening of new branch locations over recent years in Latham, Guilderland, Voorheesville and Clifton Park and further enhances service and support to clients across the Capital Region."

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ABOUT BALLSTON SPA NATIONAL BANK

With just the right combination of personal service and high tech convenience, BSNB offers a wide range of financial products and services to individuals, families, municipalities, nonprofits, and businesses throughout New York's greater Capital Region. Find out more about BSNB's offerings [here](#). To become part of BSNB's online community, please visit us on [Facebook](#), [Twitter](#), and [LinkedIn](#).



David Omicinski, VP/Commercial Banking Manager



Bob Mesick, AVP/Commercial Credit Manager



Sean Howley, Treasury Management Associate



Sandra Losee, AVP/ Senior Business Development Officer